





Support for Entrepreneurship ... Why?

- Seed pipeline of future enterprises
- Create a risk-taking culture
- Long-term economic development
- Employment creation

Support for Innovation.... Why?

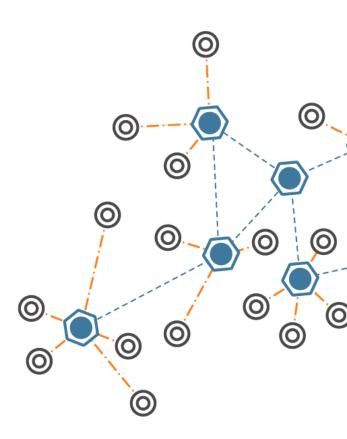
- Leads to growth of SU and SMEs
- Leading to increased profits
- Deriving overall competitive advantage



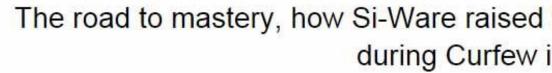


- Number of ICT companies has increased from 1,716 in 2005 to 5559 in 2015.
- ICT revenues tripled from \$25 billion 2005 to \$75 billion by 2015
- ICT contribution to GDP increased from 2.4 in 2007 to 3.4 in 2015 (7% by 2020)
- Revenues are derived from outsourcing industry, leading the country to be among the top five outsourcing destinations.

^{*}Egypt Information Technology Report Q4 2015 (Business Monitor International)









ures Egypt's Largest Funding Round, Led By

tcher (@mikebutcher)



Fawry sells major stake for \$100M

by obelow, November 12, 2015



KBBO Fund invests \$2.7m in Egyptian search engine Yaoota

We aim to use investment to expand in the GCC in 2016, says CEO

THE GLOBE on SCREEN











UMIACAPITAL

Cobone, Maktoob, Bay





EGYPT CASE



Founded by Eng. Hisham Hadara rising semiconductor industry that has been quietly building for the last 10 years.
Egypt's most cohesive and global-facing tech startup sector.
17 locally-born companies operating in the Egyptian semiconductor sector, all catering to customers in the US, Europe and Asia.
All are 'fab-less', which means they design the components
The sector is already spinning off new high-tech companies.
One example is Xonebee, a startup developing communication networks that don't require SIM cards and can transfer data over regular and line phone connections.

BIRD'S EYE ON TIEC'S LANDSCAPE

Facilitate, Enable, Support and Develop

Programs focused on sectors – policy development and advocacy (remove barriers), training & capability development (sector productivity & competitiveness), incubation, access to finance and market access

SMEs

Entrepreneurs

- Knowledge & Skills
- Funding
- Resources
- Markets

- Strategy & Policy
- Industry/sector focus
- Advocacy
- Management
- Funding
- Markets
- Know-how
- Innovative SMEs (SME 500)

Focus on Intellectual Property (IP)

Creation, Attraction, Ownership, Protection, Commercial exploitation

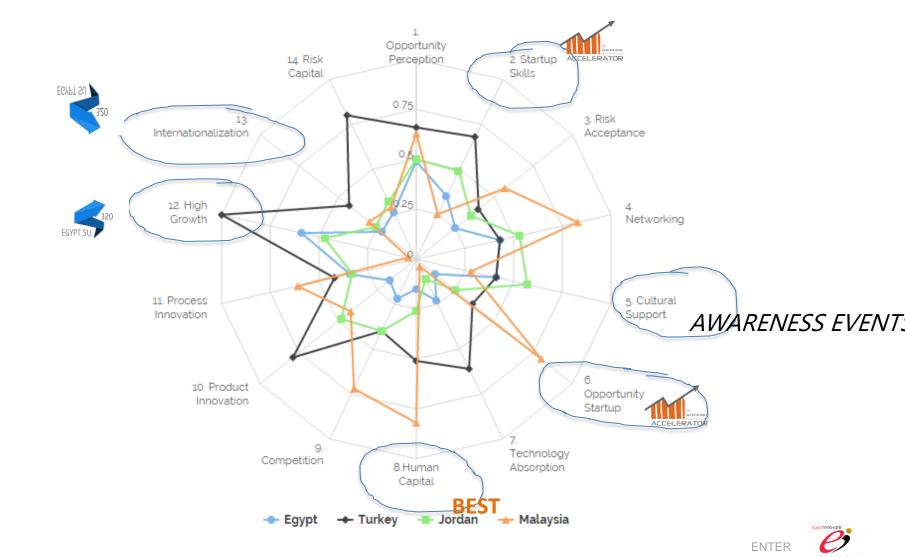


TIEC | VISION / MISSION / ROLES | WE INSPIRE TO INNOVATE MAKE IMPACT

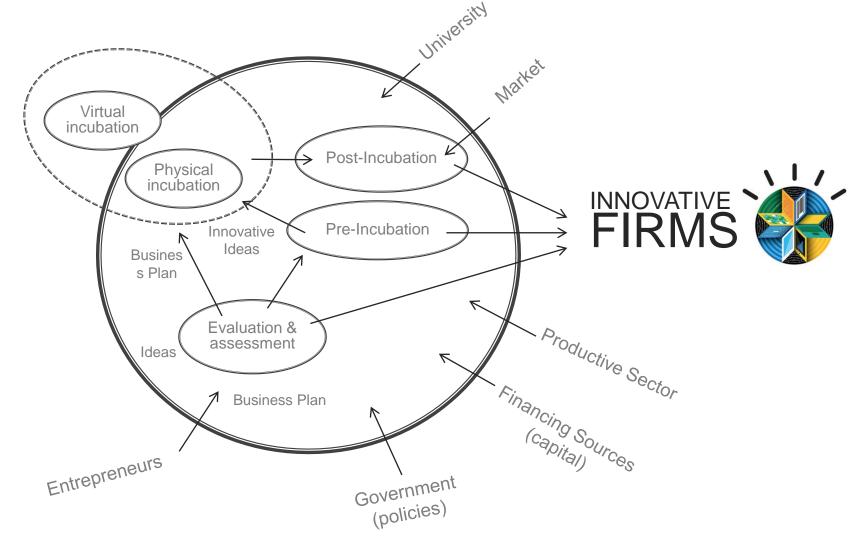
"Position Egypt as one leading regional hub and world-class gateway for technology innovation and entrepreneurship" Roles
Innovation Support & Entrepreneurship Support

"To enhance technology innovation and entrepreneurship ecosystem in ICT, empower innovative and entrepreneurial businesses, and celebrate achievements to reap value added based, high economic growth and overall well-being of all Egyptian citizens"



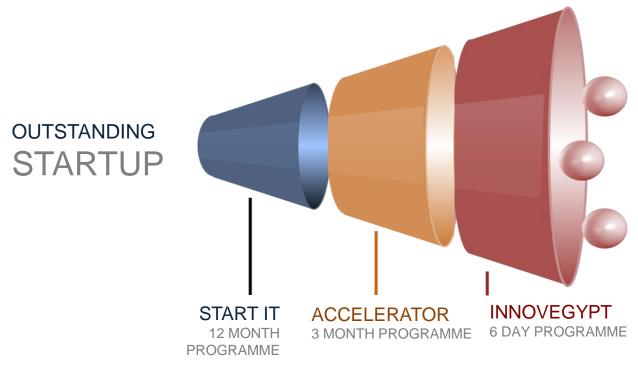


TIEC CHALLENGES ECOSYSTEM ELEMENTS



TIEC | SERVICES STRUCTURE





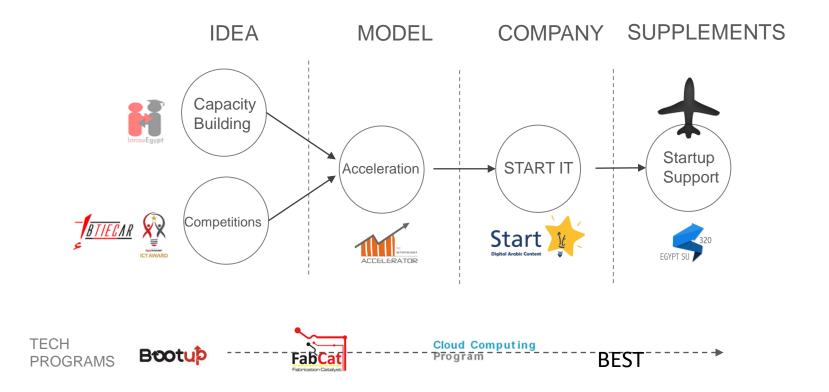






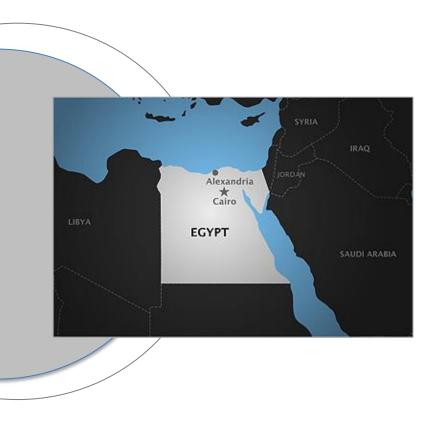


TIEC SERVICES & FUNCTIONS DOMAIN OF ACTIVITIES





EBS ACCELERATOR



Destinations

4 Cairo, Alex Assiut & Mansoura

Providing services to:

241 Total Entrepreneurs

89 Total Team Supported

Teams achieved:

- 4 International Awards
- 5 Incubation Awards
- 12 Investors Meetings
- 24 National Awards





- Funding Opportunity
- Preparation to apply for public funds (ITAC, ITIDA..)
- Demo day opportunity to pitch to VCs and angels

Technical Support

Working closely with the TM unit, offering technical support in mobile, embedded and cloud computing.

Accelerate Commercial Relationships

Networking with ICT industry players through events (MOMO).

Mentorship

- One-on-one mentorship
- Classes taught by industry experts.

Global Exposure

- Preparation to compete in international competitions (MIT, GIST, Arabnet...)
- Participate in international exhibitions (GITEX, CeBIT)

Community Exposure

- Shared office space with other startups.
- Exposure to Smart Village ecosystem.





BootUp is a program that coaches young developers on best practices of software engineering while realizing the ideas of aspiring entrepreneurs.

Bootup

Fabrication Catalyst (FabCat) Service enables fabrication of electronic chips designed by Egyptian SMEs and by academic university projects. The program supports fabrication in CMOS and MEMS technologies.









Objective

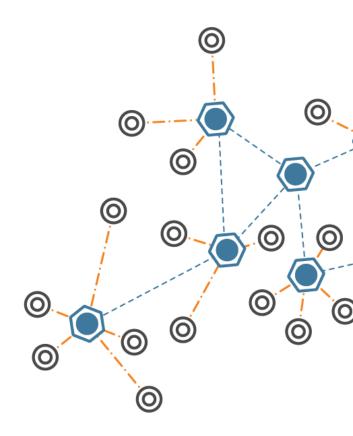
Building capacities for SU in needed areas Introducing new trending topics to the ecosystem

Locations

4 Cairo, Alex Assiut & Mansoura

Recommendation:

• Lean, digital marketing..etc.







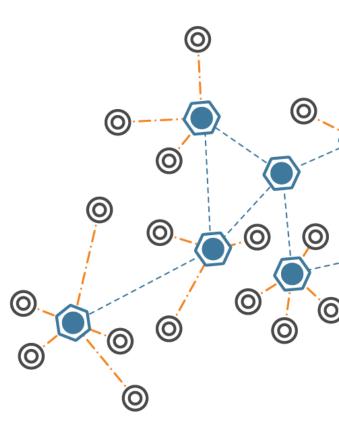
Objective

Catalyze scaling up of startups
Brand Egypt as the Entrepreneurship Hub for MENA
Locations

Cairo

Scope:

- Legal, marketing & financial consultation
- Attend & exhibit in International networking & branding events (Tech Crunch (disrupt san Fransisco, Web Summit, GEC, GSMA Mobile World Congress & Gitex-)









يمكن لصيحة تكنولوجية جديدة أن تقلب

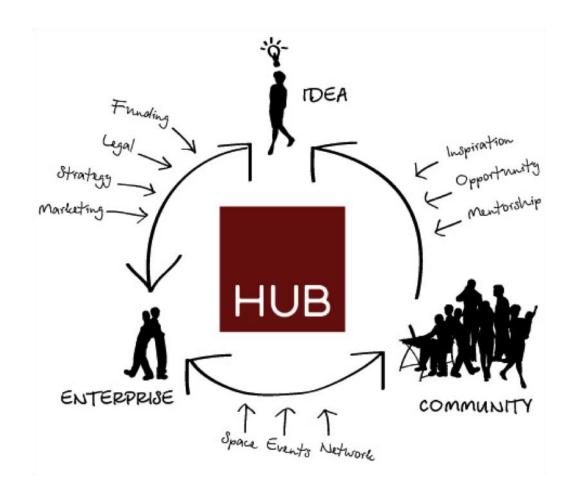
موازين صناعة بأ<u>هوهه</u>

انظر مثلًا لتطبيقات ا متناهية لكثير من الص تطبيقات للمحمول تس

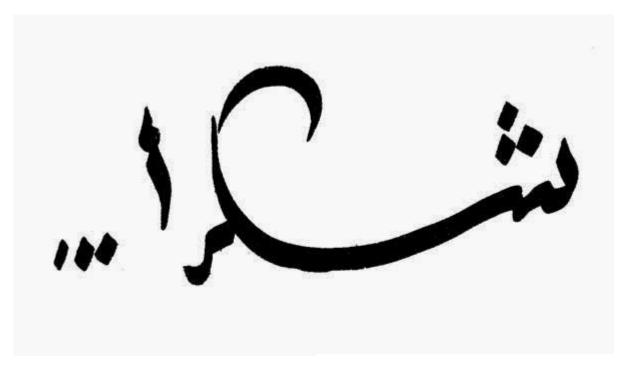




LESSONS LEARNT







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